

JMA Network headhunts specialist recruiter

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Industry specialist recruiter JMA network has been joined by another senior recruiter, specifically in response to the channel's increased demand for salespeople.

Terry O'Toole started his recruitment career in 1998, and has worked exclusively in telecoms sales recruitment since 2006.

O'Toole said: "When JMA first approached me I was flattered by the attention and went along to meet them out of curiosity. Once I met the team, and saw the scale of candidate resources available, I realised that this is a huge opportunity for me and new clients."

JMA has a list of contacts going back seven years, with records on over 40,000 candidates in the telecoms industry. MD, Clive Jefferys, said: "Yet again, we are complemented by such an experienced recruiter joining our organisation. JMA is getting excellent results by doing it the old fashioned way... attention to detail and a personal service."