

I'm a celebrity telecoms professional ...get me out of here!

jmacommunication 

The Summer holidays are over, and its time to get back to work!

For many people this month, that will be a new destination...

Over the next twelve weeks the recruitment marketplace moves into top gear. The industry looks to meet its headcount targets and candidates seek new careers.

So we are doing something different.

Instead of showing you vacancies, which you already know we have... we are showing you a cross section of Celebrity Telecoms Professionals urgently seeking new employment.

These are real live people, with successful Telecoms sales careers, and they have specifically asked to be included in this feature.

If you are a staff hirer and you are interested in any of the candidates detailed here, or want to discuss your recruitment needs in detail then call Lindsay Munns or Clive Jefferys on 0207 583 9002 for assistance.



company profile 



Founded in 2003, JMA Communication has now become the dominant brand in telecoms sales recruitment. We are networking thousands of sales people across

all areas of the telecoms market. Being a people business, we like to meet as many candidates as possible. As a result, our doors are open from 8.00am to 6.30pm Monday to Friday and someone will always be available to see you. Our client base is extensive and includes Fixed and Mobile Network Operators, Hardware Manufacturers, Service Providers and a multitude of independent dealers and resellers.

These are real people, that have asked to be included in this feature.



Essex, Corporate Sales Mgr, Account Director, 11 years Telecoms Sales with Major Employers, Enterprise and Global. Banking and Finance Sector, Currently managing 10 person national solutions team in Voice and Data. Seeks similar but greater prospects. Candidate 3305



Bristol, 9 years Telecoms Sales, Top Performer at major ISP, National Head of Sales 2 years, Major Accounts Sales Mgr. Delivered £20m target. Seeks Mid Market Focus, management or Major Accounts, new business, new products. Candidate 1193



South, Solutions Delivery Mgr, 15 years Mobile Networks Solutions, EMEA, Far East, and USA new mobile technology. Seeking vendor or operator in converging I.P., 2G, 3G, wireless technologies that buzz! Candidate 3323



South East, 12 years extensively within Call Centre, Voice Recording Solutions. Seeks Senior, Corporate Sales into Blue Chip, ideally a manufacturer or reseller, or larger systems house. Candidate 8188



UK wide, 25 years in Telco. Successful in operational efficiency, turnarounds, cost reduction control while expanding volumes, margins and profits. Seeks CEO, MD role. Currently in US can relocate quickly. Candidate 992



London, Senior B2B/B2C Mar Comms., 15 years experience, UK, Europe and USA (client and agency side). Excellent driver and communicator, Budgets responsibility from £300k - £13m. Sectors, B2B/B2C, IT/Telecoms, Mobile, Online/TV Games, Banking and Start-ups. Seeking exciting new market proposition. Candidate 3622



Surrey, Sales Manager or Nat Accounts. Through multiple promotions at Mobile network operator, to drive distribution/retail base of £200m. Managing Nam's and MAM's. Seeking senior management position Mobile sector. Candidate 9074



Bucks, Senior Corp Accts and Channel Mgr, 12 years Telecoms, Good EMEA SLA experience. RFX's, Contractual Negotiations, Pre-Post Sales, Project Management, Strategic Accounts, Channel. AOV 300k - 800k, also SME's. Seeking a senior solution role with style! Candidate 8548



Oxon, 10 years Telecoms Sales at two Tier One companies. Fixed line Access All Areas. Big ticket wins, bus dev, mobiles, call centre, 3G solutions, networking. Seeking similar. Candidate 4274



Lancs, 12 years Telecoms Sales, SAM and MAM, Fixed & Mobile Carriers, AOV 500K to £1.5M.. TAS, Blue Sheet & SPIN. Seeking solution sale with any of Microwave Radio, GSM infra-structure, Voice Switching/IN, ISDN/SS7 signalling, Access Technologies, IP, xDSL, MSAN & VoIP. Candidate 7664



South Coast, Director Level Business Dev Professional, Channel Partners, Developed a team to AOV of £6M within 2 years, SPIN and TAS. Voice, Data, Satellite. Seeking team management even P&L where the buck stops! Candidate 2326



London, 10 years Mar Comms. Brand positioning, direct marketing, eventmanagement, hiring/managing outside vendors, managed substantial budgetplans. Seeking Senior Marketing Mgr Role to get noticed! Candidate 860



Oxon, 9 years IP telephony and networking sales. Trained in Cisco, 3Com, Avaya, HP/Compaq Services. Seeking Business development role, any size company, as long as hard work is appreciated. Candidate 8633



Midlands, 10+ years Network Level Solutions, 4 years Mobile, Data Solutions. Board Level voice and data contracts. Seeking Tier1 solutions provider in pursuit of £100k+ OTE, With any size company that has passion! Candidate 8483



Glasgow, Graduate, 7 years sales exp financial services, 3 years Telecoms Sales, prepaid Calling Cards B2B and Fixed Line CPS New Business 5 sales a week with Proofs. Seeks similar or Mobile Sales B2B, Car, Licence Candidate 3097



Northants, 20 years Telemarketing, B2B and Consumer, Inbound, Outbound, Cold calling, Appts and Small Orders Seeking to improve OTE £30k Candidate 7069

Clients - These candidates* are a current selection of people we have mapped across the Telecoms Industry. If you are looking to hire staff for your business, please call us without delay!

*posed by models



Candidates – To apply for any opportunities and to discuss your needs in detail, please call our central switchboard on 020 7583 9002 and ask for the sales or technical recruitment divisions or visit our websites at www.jmacommunication.com or www.jmanetwork.com