



# Skills Master

Key e-nGauge Attribute Sets

## Skills

### Business Telephony

**PBX's:** Avaya, Mitel, Nortel, Panasonic, Samsung, Alcatel, NEC, Ericsson, Siemens  
**Contact Centres:** Cisco IPCC, Avaya, Nortel Symposium, ACD, IVR, Call Recording  
**Trading Floors:** Dealerboards, IPC, Syntegra ITS  
**IPT:** Swyx, Splicecom

**Mobile & Wireless:** 2G/GSM, 3G, TDMA, CDMA, W-CDMA, GPRS, EDGE, Node B, UMTS, BTS, WiFi, WiMax, Bluetooth, RF, RFID, Microwave, Satellite, Optical, Mobile Software & Content, P2P, PMP, TETRA, UTRAN, Core Networks, Broadcast, Multiplexers, RAN, Rigging, Symbian, J2ME, mobile devices, messaging, Blackberry, PDA

**Convergence:** VoIP, IP Telephony, IPTV, VoD, SIP, H.323, IMS, Triple Play, FMC, Unified Communications, DTV, EPG, CPE, DAB, Intelligent Networks, Multimedia

**Fixed:** IP, MPLS, ATM, Frame Relay, SDH, PDH, DWDM, DSL, ISDN, TDM, ADSL, HSDPA, VPLS, Ethernet

**Network Infrastructure:** LAN, WAN, Cisco, Nortel, Juniper, Bay, 3Com, Huawei, Ciena, Fibre, Copper, Cat 5, Cat 6, VPN, Security, Firewalls, Dark Fibre

**Operations:** OSS, BSS, Billing, CRM, Netcool, QoS

## Market sectors

**Convergence Integrators  
Departments**

**Fixed Line Operators**

**Managed Solutions Providers**

**Mobile Virtual Network Operators**

**System Integrators**

**Consultancies**

**Public/Not-for-Profit**

**Equipment Vendors**

**Infrastructure Providers**

**Mobile Content Providers**

**Network Operators**

**Virtual Network Operators**

**Wireless Solution Providers**

**Internal Telecoms**

**Broadcasters**

**ISPs**

**Mobile Operators**

**Resellers**

**Voice & Data**

Clive Jefferys  
For Sales People  
Clive@jmanetwork.com  
020 8269 2222

Patrick Judges  
For Technical People  
Patrick@jmanetwork.com  
020 8269 2223

Donovan Lawrence  
For Project People  
Donovan@jmanetwork.com  
020 8269 2224

Joanna Duffy  
For Accountancy  
Joanna@jmanetwork.com  
020 8269 2222

Russell Kabel  
For Europe  
Russell@jma-globalnetwork.com  
0034 608 659 642

Talking Telecoms Since 2003



# Skills Master

Key e-nGauge Attribute Sets

Engineering:

Antenna Rigging  
Antenna Inspection  
Broadband Engineering  
Broadcast Engineering  
BTS/BSC Engineering  
Commissioning  
Installation  
Network Engineering  
Network Implementation  
Network Security  
Network Support  
NOC/NMC Support  
OSS/BSS Engineer  
PBX Installation  
PBX Support & Maintenance  
Pre-Sales Consulting  
Provisioning  
Radio Support Engineer  
RF/Microwave Engineering  
Software Development  
Switch Engineering  
UMTS Engineering  
Voice/Data Cabling  
Wireless Consulting

Planning & Design:

Business Analysis  
Capacity planning  
Cell Planning  
Contact Centre Design  
Data Analysis  
Deployment Design  
Engineering Design  
Network Planning  
Network Design  
Optimisation Planning  
OSS/BSS Design  
Process Analysis & Design  
RF/Microwave Planning  
Security Design  
Solutions Designer  
Software Design  
Technical Architecture  
Traffic & Capacity Analysis  
Transmission Design  
Transmission Planning

Management:

Business Transformation  
Capacity Management  
Carrier Relations  
Change Management  
Commercial Management  
Contracts Management  
Network Management  
NOC management  
Planning Management  
Process Management  
Project Management  
Programme Management  
Sales Management  
Service Management  
Switch Management  
Systems Architecture  
Technical Architecture  
Telecoms Management  
Test Management  
Vendor Management

Management:

Business Transformation  
Capacity Management  
Carrier Relations  
Change Management  
Commercial Management  
Contracts Management  
Network Management  
NOC management  
Planning Management  
Process Management  
Project Management  
Sales Management  
Service Management  
Switch Management  
Systems Architecture  
Technical Architecture  
Telecoms Management  
Test Management  
Vendor Management

About JMA:

Founded in 2003, JMA is the Telecoms Recruitment Consultancy, with a total focus on the industry.

In July 2009 we made our 1000<sup>th</sup> placement into the sector, a milestone in our history.

Our UK operations are managed from London, and European operations from Spain.

We provide skilled people in Sales, Management and Technical from a record set that is hard to equal!

If we can help you, please feel free to call us!

Non Technical:

Sales  
Revenue Assurance  
Account Management  
Bid Management  
Billing Analysis  
Business Development  
Channel Sales  
Customer Support  
Document Control  
Facilities Management  
Internal Sales  
Localisation  
New Business Sales  
Channel Sales  
Product Management  
Project Control

Testing:

Acceptance Testing  
Drive Testing  
Fibre Optics Testing  
Network Optimisation  
Network Testing  
OSS/BSS Testing  
Penetration Testing  
Research and Development  
Quality Assurance  
Software Testing  
Test Analysis  
Test Engineering  
Transmission Testing  
WV&T Engineering

Talking Telecoms Since 2003

Clive Jefferys  
For Sales People  
Clive@jmanetwork.com  
020 8269 2222

Patrick Judges  
For Technical People  
Patrick@jmanetwork.com  
020 8269 2223

Donovan Lawrence  
For Project People  
Donovan@jmanetwork.com  
020 8269 2224

Joanna Duffy  
For Accountancy  
Joanna@jmanetwork.com  
020 8269 2222

Russell Kabel  
For Europe  
Russell@jma-globalnetwork.com  
0034 608 659 642

